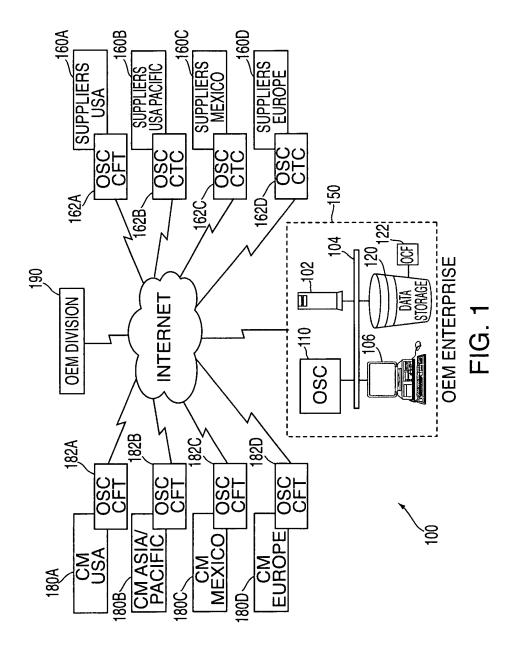
ENHANCED METHOD AND SYSTEM FOR PROVIDING SUPPLY CHAIN EXECUTION PROCESS IN AN OUTSOURCED MANUFACTURING ENVIRONMENT SUSAN KRYSTEK, ET AL.

SERIAL NO. 10/014,708

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1/5



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2/5

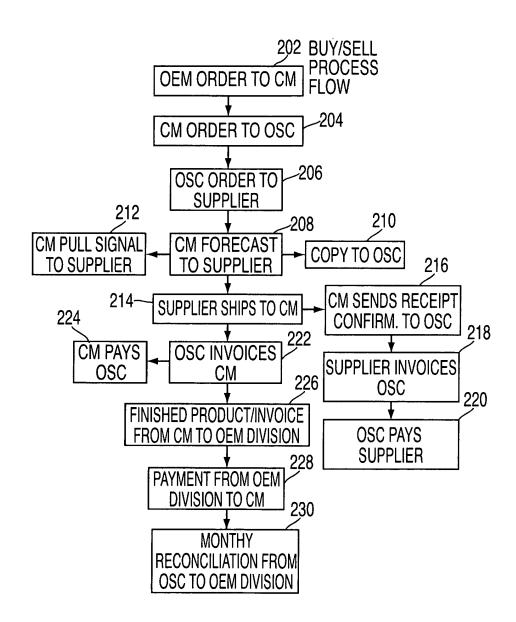


FIG. 2

ENHANCED METHOD AND SYSTEM FOR PROVIDING SUPPLY CHAIN EXECUTION PROCESS IN AN OUTSOURCED MANUFACTURING ENVIRONMENT SUSAN KRYSTEK, ET AL.

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3/5

quest Date:	opproval l		Bam Assembly #:
vision:		Program Name: Prog. Volumes:	Bam Assembly #: Commodity:
EM P/Ns:			
sage/Card:			
EM Contract S	ß:		
M price:			
avings/Card:			
avings/Card: omponent Suppl	ier:		
dicate the except	ion Logistic in t	he space provided	Mark off the CM awarded below and list the specific CM location
r the commodity		- "	Indicate
Commodity	Preferred Logistic	Exception Logistic	(X) CM AWARDED CM LOCATION
SRAM (High	Buy/Sell		ABC Co.
Speed)			Axle, Inc.
SRAM (Low Speed)	Directed		AZ Corp
	Sourcing		AZZ ELECTRONICS
Non-Vol EEPROM	CM Direct Buy		
Linears	Directed		B-1 CO
Linears	Sourcing or CM Direct Buy		Cobra Co.
	Direct Buy		Echo, Inc.
MCU's/Other Micros	Directed Sourcing		KT, Inc.
ASICS	Directed Sourcing		L Products Inc.
PLD's	Directed Sourcing		
Timing Solutions	Directed Sourcing		
VTL	Direct Buy		
Microprocessor CPU's	Buy/Sell		
Core Logic	Buy/Sell		
Fiber Optics	Buy/Sell		
Actives	CM Direct Buy		
Crystal	CM Direct Buy		
Magnetics Tantaium Caps	CM Direct Buy CM Direct Buy	 	
Aluminum Caps	CM Direct Buy		
Ceramic Caps	CM Direct Buy		
SP & Neo Caps	CM Direct Buy		
Resistors	CM Direct Buy		
Discrete Optics	CM Direct Buy		
			EXCEPTION (CM not listed above)
			listed district
and During	• Cooo.		
ception Busines	s case:		
tion:			
			• •

FIG. 3

PRIOR ART

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SERIAL NO. 10/014,708 Cantor Colburn LLP, 55 Griffin Road South, Bloomfield, CT 06002

4/5

EXCEPTION FLOW GUIDELINES

2,021, 1,011, 2011, 3,012, 2,111						
PREFERRED	EXISTI					
SOURCING LOGISTIC	EXISTING SUPPLIER (PROJ. SAVINGS/YR)	NEW SUPPLIER (PROJ. SAVINGS/YR)	NEW CM (PROJ. SAVINGS/YR)			
CM DIRECT BUY w/ OEM BENCHMARK	N/A	N/A	N/A			
OEM DIRECTED SOURCING	N/A	NO LIMIT BY P/N TOTAL SAVINGS w/ SUPPLIER > \$50K	NO LIMIT BY P/N TOTAL SAVINGS w/ CM > \$100K			
OEM BUY/SELL	\$10K PER P/N	\$10K PER P/N TOTAL SAVINGS w/ SUPPLIER > \$100K	\$10K PER P/N TOTAL SAVINGS w/ CM > \$250K			

FIG. 4

ENHANCED METHOD AND SYSTEM FOR PROVIDING SUPPLY CHAIN EXECUTION PROCESS IN AN OUTSOURCED MANUFACTURING ENVIRONMENT SUSAN KRYSTEK, ET AL.
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5/5

COST DRIVERS

SOURCING DIRECTIVE	NEW SUPPLIERS	NEW CM
OEM DIRECTED SOURCING	-RFQ/CONTRACT	-ORDER BOOK LINK -DCF
OEM BUY/SELL	-EDI -VMI	-EDI -VMI -A/R

FIG. 5